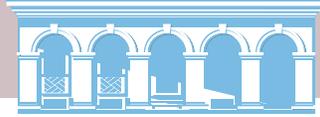


REAL ESTATE

GIFT PLANNING AT THE



UVA HEALTH SYSTEM

Making a Real Impact with Real Estate

Despite fluctuations in the real estate market, owning real estate has been a wonderful investment over the years. But if your vacation home, vacant lot, farm or office has lost its usefulness or has become expensive or cumbersome to maintain, your property might provide a great way to support the school, center, or program of your choice at the UVA Health System.

EXAMPLE: AN OUTRIGHT GIFT

Sam wants to make a gift to support the UVA Health System, but many of his assets are illiquid. The undeveloped land he bought several years ago for \$10,000 was recently appraised for \$100,000.

If Sam sells the land, he will owe \$13,500 in capital gains tax and pay the expenses of the sale, but if he gives the land to the Health System, he will not recognize any capital gain, will be eligible for an income tax deduction for the land's full \$100,000 fair-market value, and will have removed the value of the property from his estate. Most importantly, Sam will have made a wonderful contribution to his designated UVA Health System program.

What Are My Options for Donating Real Estate?

Make an Outright Gift

If you give your real estate outright to the UVA Health System, you will be eligible for a charitable income tax deduction based on the full fair-market value of the real estate. You will avoid the capital gains tax you would have had to pay if you had sold the property, and you will have made a generous gift to the program you choose to support.

Fund a Charitable Remainder Trust

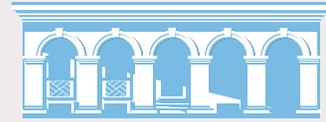
Real estate can be used to fund a special kind of trust called a "Flip" Charitable Remainder Unitrust ("Flip CRUT"). A "Flip CRUT" document is drafted and your property is transferred to the trust. Once the property is sold, the trust will provide you with annual payments for the rest of your life or for a term of up to 20 years. Prior to the sale, any income the property may generate will be distributed to the income beneficiary from the CRUT. Payments from the trust are based on a set percentage between 5% and 7% of the total trust value each year. These payments begin on January 1 of the year following the sale of the property. In addition, you will be eligible for an immediate income tax deduction. At the end of the trust term, the remaining assets will pass to the UVA Health System to be used for the purposes you designate. You will also have removed the assets from your estate, eliminating any estate tax which may otherwise be due.



EXAMPLE: A CHARITABLE REMAINDER TRUST

Joyce owns a parcel of land, purchased for \$250,000, which recently appraised for \$500,000. At 60, Joyce is ready to retire and wants to supplement her income. If she sells the property, she will incur \$73,500 in capital gains tax, realtor fees and other expenses.

Instead, Joyce transfers her land to a 6% "Flip CRUT". She is eligible to claim an immediate income tax charitable deduction of \$161,155 and will receive quarterly income payments for life. When the land is sold, Joyce will receive an annual 6% "unitrust" payment. At her death, the remaining assets in the trust will be distributed to the UVA Health System for the purposes she has designated.



*The University of Virginia
Cornerstone Society—
Letting Us Say Thank You*

On October 6, 1817, President James Monroe and former Presidents Thomas Jefferson and James Madison gathered at a ceremony to lay the cornerstone of Pavilion VII, the first structure at the University of Virginia. Just as this cornerstone provided the foundation for the University's first building, the Cornerstone Society is laying the groundwork for the University's achievements in the decades ahead.

The Cornerstone Society comprises alumni, parents, and friends who have made planned gifts to the University or its related foundations, through wills, living trusts, or retirement plan assets; gifts of life insurance; charitable gift annuities; and charitable remainder trusts or lead trusts.

Make a Gift Through Your Will or Living Trust

Some of the earliest gifts to the University have been gifts of real estate given through bequests in wills and living trusts. Designating the UVA Health System a beneficiary of a gift of real estate in your will could save your estate thousands of dollars in taxes. Your bequest of real estate may be designated for the Health System's general use or for support of any program, school, or center within the Health System. We encourage you to let us know about your bequest. Sharing this information helps the UVA Health System fully understand the vision behind your intentions and ensures that there is a plan in place for implementing them.

Give the Remainder Interest in Your Home—And Retain the Right to Live There

If you want to receive a current income tax deduction for the gift of your home, but you would like to continue living there for the rest of your life, you could give the UVA Health System a "remainder interest" in your home and retain a "life estate" for yourself. You will be eligible

for a current income tax deduction based on the value of the remainder interest you have given, and you will have the right to live in and maintain your home for the rest of your life.

Give a Fractional Interest

On a case-by-case basis, the UVA Health System may accept a gift of a fractional or partial interest in real estate. You will be eligible for a charitable income tax deduction equal to the appraised value of the interest you transfer.

For More Information

To learn more about making a gift of real estate or if you would like to learn more about other planned giving opportunities at the University of Virginia, please call the Office of Gift Planning at 434-924-7306 or toll-free at 800-688-9882, e-mail us at giftplanning@virginia.edu or visit our Web site at www.virginia.edu/giftplanning. The Office of Gift Planning mailing address is P.O. Box 400807, Charlottesville, VA 22904-4807. You can also find more information about other planned gifts to benefit the University on the Gift Planning Web site at www.virginia.edu/giftplanning.



The University of Virginia does not provide legal or tax advice. We recommend that you seek your own legal and tax advice in connection with gift and planning matters. To ensure compliance with certain IRS requirements, we disclose to you that this communication (including any attachments) is not intended or written to be used, and cannot be used, for the purpose of avoiding tax-related penalties.